



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

CAPRICOT TECHNOLOGIES **Campus Recruitment - 2019 Passing Out Batch**

ONLY FOR UNPLACED STUDENTS

Company	CAPRICOT TECHNOLOGIES		
Batch	2019 Passing Out Batch		
Joining	IMMEDIATE		
Job Title	INSISDE SALES EXECUTIVE		
Eligible Degrees	B.TECH		
Eligible Branches	CIVIL / MECHANICAL		
Eligibility Criteria	10 th	-	70 % Criteria
	12 th	-	70 % Criteria
	Graduation	-	70 % Criteria
	Post-Graduation	-	70 % Criteria
Location	Delhi		
Compensation (CTC)	3 LPA		
Roles & Responsibilities	<ul style="list-style-type: none"> • Source new sales opportunities through inbound lead follow-up and outbound cold calls and emails • Understand customer needs and requirements • Close sales and achieve quarterly quotas • Research accounts, identify key players and generate interest • Maintain and expand your database of prospects within your assigned territory • Route qualified opportunities to quotation and engage with customer 		
Skills Required	<ul style="list-style-type: none"> • Excellent verbal and written communications skills • Strong listening and presentation skills • Ability to multi-task, and manage time effectively 		
How to Apply?	<p>Interested and eligible students need to apply on the link given below latest by 1st May 2019 by 6:00 PM</p> <p>Click here to apply</p> <p>Late entries will be automatically deleted.</p>		

My Best Wishes are with you!

Prof. Dr. Ajay Rana
Advisor